

8

Reasons Why Your Operation Runs Smoothly with Atlantic Fasteners



When that 15¢ bolt arrives late,
damaged or wrong, production can
stop and customers can leave.

That rarely happens when you buy
from us.

Here's why:

1-800-800-BOLT (2658)
Agawam, MA



ATLANTIC[®]
FASTENERS

An Applied MSSSM company

1

Barcode Ordering

If you're still ordering consumables on your own by checking stock, writing up reqs, getting approvals, shopping the items, and so forth, we can save you time and money with barcode ordering.

We can manage your items through our Point-of-Use Vendor Managed Inventory (VMI) using a smartphone app or you can do it yourself through our Self-Scan offering.

With the VMI program, we help organize your stocking areas and recommend suitable bins.

With both programs, we help identify items to manage and consult with you on minimum and reorder quantities required so you never run out. We print barcode labels and place them on your bins.

Then your savings begins, as shown below. The comparison assumes you issue a blanket PO and stop receiving in items, as most customers do. But that's up to you.

TRADITIONAL

Traditional Ordering

Your Workers
– check stock & compile reqs.

Your Managers
– approve reqs.

Your Buyers – quote items.

Your Buyers – place orders.

Your
Receiving Department
– receives orders.

Your Workers
– put away items.

Your
Accounting Department -
matches individual receipts &
invoices.

You spend hours trying to
compile reports on what you
ordered.

**8 Steps for the
Same Outcome**



OUR PROGRAMS

Point-of-Use VMI

We visit periodically to scan
bins with insufficient stock.

We deliver and put away items.

You pay from a monthly,
consolidated or custom invoice
that speeds processing.

We provide comprehensive
management reporting to help
you track your spend and usage
by department and work cells.
You see the number of items per
department, number of times
ordered, possible dead inventory
and lots more.

**1 Step –
87% Less Work**

Self-Scan

You periodically scan bins
with insufficient stock.

You receive products.

You put away products.

You pay same way as with our
VMI program.

We provide same reports as
with our VMI program.

**4 Steps –
50% Less Work**

3 Methods to Process Scans Whether **You** or **We** Manage Supplies

Fastest Method; Least Control

Orders go directly from the smartphone/scanner to Atlantic's computer for processing.

This is the fastest method, which is well suited for multiple point-of-use locations.



Fast Method; More Control

Quotes in PDF format are emailed from the smartphone/scanner to you.

Ideal solution where prior approval is required before your quotes are converted to orders.

Limitation is that you must contact us before we can proceed, whether or not changes are necessary.



Fast Method; Most Control

Quotes go from the smartphone/scanner to an Atlantic online shopping cart.

You can view and possibly change the quote, then simply release it to us electronically for automatic processing.

This is the fastest way to get approvals and re-release your orders. With this technology, we support Punch Out to purchasing portals such as Ariba.



2

Same Day Shipping

Your in-stock fasteners ship same day when you order by 3 PM. So you keep less inventory in stock without the risk of production hiccups.

3

AS9120B Certified

More stringent than ISO, AS certification requires traceability, which we achieve electronically through lot control. You get greater accuracy and quicker access to important documents like certs since it's paired with our imaging system.

4

Service Level Over 94%

The percentage of orders we ship on-time, 100% complete consistently averages over 94%. So your assembly lines keep running and customers keep smiling.

5

Extensive Technical Help

Face-to-face or through our website, expect unparalleled technical help, from troubleshooting to design.

6

Accuracy Over 99.9%

Forget about costly returns and assembly line stoppages. Year after year, our accuracy exceeds 99.9%.

7

\$6 Million in Fasteners

Typically, in stock, are the brands and quantities you need, along with Specials for specific customers.

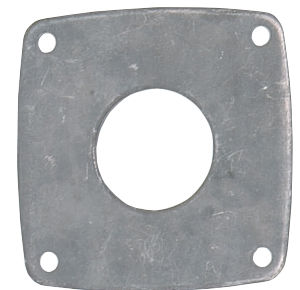
8

Made-to-Print Services

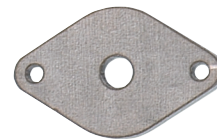
Sourcing – Come to us with your fastener Specials, stampings, seals and gaskets, forgings, powdered metal, laser cut, hot and cold headed parts - and more. We partner with hundreds of sources worldwide and inspect your parts in our quality lab.

Lean, Just in Time inventory

management – Benefit from our volume purchasing while reducing your on hand inventory. Cut waste with our inventory control options that include hold and release blankets for your made-to-print parts and efficient Point-of-Use VMI programs.

Some of the Made-to-Print Parts We Supply to Customers like You

Thick Laser Blank



Rework



Simple Stamping



Laser & Machining



Progressive Stamping



Overseas Assembly



Machined Parts



Domestic Assembly



Powdered Metal



Sealing and Gaskets



Cold Heading and Secondaries



Specialized Coatings



Deep Drawn



Forging

Metal fasteners – inch and metric

Anchors

Powers®
Simpson Strong-Tie®
TOGGLER®
Wej-it®

Calk-In™
 Chemical
 Conical
 Double expansion
 Drop-In
 Epoxy
 Hammer drive
 Lag shield
 Lead
 Machine screw
 expansion
 Nail-in
 Self-drilling wallboard
 Self-drilling masonry
 Self-tapping masonry
 Single expansion
 Sleeve
 Sleeve/wedge combo
 Spike™
 Toggles
 Wedge

Bolts

HOLO-KROME®
Infasco®
Nucor®
UNBRAKO®

12 point flange screws
 A193, A307, A325,
 A490
 Camrail®
 Camtainer®
 Carriage
 Elevator
 Hanger
 Hex cap Grades 2, 5, 8
 B7 finished/Heavy hex
 Hex lag
 Hex tap
 Lock
 Plow
 Shaker screen
 Square head machine
 Step
 Stud
 T-head

Hardware

Electronic
 Captive panel screws
 Circuit board supports
 Handles & ferrules
 Hex jack screws
 Insulating washers
 Precision shoulder
 screws
 Spacers
 Standoffs
 Thumbscrews
 Industrial
 Anchor shackles
 Beam & hose clamps
 Chain hardware
 Eye bolts
 Eye nuts
 Flanges
 Hooks
 J-bolts
 Lifting eyes
 Pad “D” eyes
 Peg hooks
 Rod ends
 S-hooks
 Screw eyes
 Shackles
 Shoulder hooks
 Swivel hoist rings
 Turnbuckles
 U-Bolts
 Wire rope fittings

Keystock

Rectangular
 Square
 Woodruff

Nuts

APM HEXSEAL®
ESNA
SPS FLEXLOC®
GREER®
Nucor®

Acme
 Acorn
 Allenut®
 Cage
 Cap
 Castle
 Clinch
 Coupling
 Finished hex
 Flange
 Flat

Heavy hex
 Hex machine screw
 J-nut
 Jack-Nut®
 Jam
 Keps®
 Left hand
 Lock
 Center
 Flange
 Flexloc®
 Nylon insert
 Prevailing torque
 Stover®
 Top
 Top flange
 Nut/washer assemblies
 Nutsert
 Rivkle® elastic
 Self-clinching
 Serrated flange
 Slotted
 Spherical flange
 Square
 Tinnerman®
 T-nut
 U-nut
 Weld
 Well-Nut®
 Wing

Pins

Groov-Pin
SPIROL®
Western Wire

Clevis
 Cotter
 Dowel
 Groove
 Hitch
 Pull-out dowel
 Self-clinching
 Spiral
 Spring
 Taper
 Threaded taper

Pipe plugs

HOLO-KROME®
UNBRAKO®
 Dry-seal®
 Levl-seal®

Rivets

Avdel®
POP®

GESIPA®
Huck
Marson®

Blind
 Breakstem
 Structural
 Plastic
 Semitubular
 Solid
 Speed
 Threaded inserts
 Tubular

Screws

APM HEXSEAL®
Semblem®

Acoustical lag
 Binding post
 Camrail®
 Drywall
 Hex lag
 Machine
 PT®
 Rolok®
 Self-clinching studs
 Self-drilling
 Self-piercing
 Self-sealing
 Self-tapping
 Sems
 Sheet metal
 Tamperproof screws
 One-ways
 Phillips pin-heads
 Socket pin-head
 Snake eye® spanners
 Torx®
 Tri-wing®
 Taptite® (Tri-round)
 Tek®
 Thumb
 Thread cutting
 Thread forming
 Thread rolling
 Torx Plus® machine
 U-Drive
 Wood

Self-clinching

Bollhoff
Capitve®

Nuts
 Panel
 Pins
 Standoffs
 Studs

Socket products

HOLO-KROME®
UNBRAKO®

Button & flat head cap screws
Low head cap screws
Hex wrenches and bits
Pipe plugs
Shoulder screws
Socket cap screws
Socket jam screws
Socket set screws
Square head set screws

Threaded inserts

ATLAS®
Avdel®
AVK®
Bollhoff
Helicoil®
Marson®
Sherex

Blind
DK™, DL™ splined
Euroset®
Hexsert®
ITR®
Nutsert®
Plusnut®
Rivkle®
Rivnut®
Rivstud®
Squaresert®
Thin sheet nutsert®

Solid
Expansion
Press-in
Self-tapping
Stud
Symmetrical
Tapered
Thermal setting
Ultrasonic

Wire
Free running
Gall-Resistant™
Locking
Oversize
Pipe
Primer-Free™
Repair kits
Spark plug
Tangless® inserts
Twinserts

Threaded Rod

Acme
Aluminum
B-7, B-16
Brass
Hot dip galvanized
Low carbon left & right hand
Nylon
Stainless types 18-8 & 316

Washers

Backup
Belleville
Bonded neoprene sealing
Conical spring
Countersunk finishing
External tooth
Fender
Flat
Hardened
Hi-collar
Internal tooth
Rivet burrs
Serrated/ribbed lock
Split lock
Spring-wave
Square bevel

Plastic fasteners – inch and metric

3M
Amatom
Heyco®
ITW Fastex®
Keystone®
Micro Plastics®
TOGGLER®

Anchors
Bolts
Bumpon™ bumpers
Cable ties, bases, stackers, clips
Christmas tree™
Clips
Hole plugs
Latches
Leveling feet
Panel & access panel
Nuts
Rivets
Screws
Snaplock®
Spacers

Standoffs
Threaded rod
Washers
Wire holding

Made-to-print Parts

Cast
Clean room hardware
Cold headed
Deep drawn
Hot headed
Laser cut
Molded
Powdered metal
Sealing & Gaskets
Screw machined
Specialized platings, coatings and processes
Springs
Stamped
Waterjet
Wire forms

NEW

Industrial supplies

Abrasives

3M
Norton
SAIT

Belts
Coated sheets and rolls
Diamond grade
Discs – Roloc™, Stikit™, PSA, Flap, Fiber
Floor discs, pads, brushes, sweepers
Hand pads/rolls
Scotch-Brite™
Pads
Wheels

Adhesives, Sealants, Caulks

3M
ITW Devcon®
Loctite®

Acrylic caulks
Bonding adhesives
Acrylics
Contact
EPDM
Epoxies

Hot melts
Light cure
Neoprene
Repositionable
Silicone Spray
Super glues
Urethanes
Fire-stop caulks, sealants, foams
Gasketing adhesives
Cure-in-place
Form-in-place
RTV silicones
Retaining adhesives
General purpose
High strength
High temperature
Non-running gel
Surface preparation
Accelerators
Activators
Primers

Thread locking adhesives
High Strength
Low Strength
Penetrating
Pre-applied
Removable
Thread sealing adhesives for
Fittings
Hydraulic
Pneumatic
Pipe sealing cord

Brushes

Bristle/polyester
China bristle
Chip
Edger
Foam Nylon/polyester
Polyester
Polyolefin
Roller covers, trays, poles, frames
Wire

Cleaners

3M
Biodegradable
Electronic
Gasket remover
Hand
Maintenance
Paint stripper
Plastic/glass
Varnish remover

Clean Room

Kimberly-Clark High-Tech Conversions

Disposable gloves
Garments
Tacky Mats
Wipes
Pre-moist & Dry

Coatings

Alkyd enamels
Anti-slip
Epoxies
Floor coatings
Galvanizing
Polyurethane
Primers & thinners
Rubber
Rust treatments
Water-based enamels

Cutting tools

Champion Lenox®

Annular cutters
Carbide burs
Carbide inserts
Counterbores
Countersinks
Cutting fluid
Dies
Die stocks
Drill bits
Masonry
Steel
Step
Wood
Drill press – magnetic
End mills
Reamers
Saw blades
Taps
Tap wrenches
Tool bits
Vari-Bit®

Electrical

3M Molex® Thomas & Betts®

Connectors
Disconnects
Heat shrink tubing
Terminals
Wire marking books & dispensers

Wire protection
Bushings
Clamps
Clips
Conduits
Fittings
Plugs
Strain reliefs

Hex wrenches/bits

Apex Tool Group Bondhus TAMPERPROOF WIHA

Balldrivers®
Foldups
Hex bits, drivers,
sockets, L-wrenches
Sets
Screwdriver handle
T-handles
Tamperproof

Lubricants

3M Loctite® Rustlick™

Anti-seize
Bearing
Dielectric
Dry graphite
Extreme pressure
Food grade
Gear/chain/cable
Hydraulic jack
Moly dry film
Silicone
Synthetic
White lithium

Paint-aerosol/bulk

Krylon® Sprayon®

Acrylic enamels
Enamels
Epoxies
Latex
Marking
Striping

Rivet guns

Avdel® Bollhoff POP® GESIPA® Marson®

Hydraulic
Manual
Pneudraulic insert
setting
Pneumatic

Safety supplies

3M Kimberly-Clark PIP The Safety Zone

Environmental sorbents
Booms and mini
booms
Drum covers
Pads
Particulate
Pillows
Rolls
Rugs
Personal safety
Apparel
Ear muffs/plugs
Face shields
Gloves
Hard hats
Respirators
Safety glasses/goggles
Safety-Walk™ traction

Springs

Associated Spring Lee Spring

Belleville Disc
Compression
Torsion

Shaft collars & couplings

Collars
Double split
Heavy profile
Set screw
Single split
Threaded
Couplings
Double split
Rigid
Single split

Storage products

Durham

Bins, boxes & drawers
Plastic
Louvered panel bins
Boxes

Steel
Bins
Boxes
Cabinets
Drawers
Racks
Louvered panels with
bins
Benches
Cabinets
Carts
Racks
Shelves & holders

Tapes

3M Loctite®

ATG adhesive transfer
Coated foam
Corrosion protection
Hook and loop
Packaging
Plastic film
Polyester film
Reflective marking
Sealing and insulating
VHB™ 3M
Vinyl electrical
Wire marking

Miscellaneous

Adhesive dispensers
Brass fittings
Concrete repair and
grouting
Extractors
Broken bolt
Socket screw
Gauges
Bolt
Screw checkers
Infrared thermometers
Light cure systems
Machining compounds
Magnetic nutsetters
Mold release agents
O-ring making kit
Pipe repair kit
Prussian blue
Thread
Chasers
Inserters/extractors
Stripped repair kit
Tooling components
Wearing compounds

TANGLESS® is a registered
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KATO

Brands in Stock



3M

AVDEL®

BONDHUS®
Tools That Work

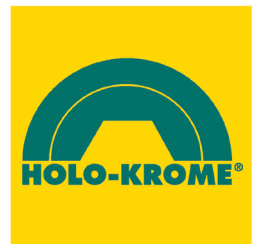
CHAMPION
CUTTING TOOL CORP

DURHAM MFG®
Est. 1922



FLEXLOC®

HeliCoil®



INFΔSCO

TW Fastex

LENOX®

LOCTITE®

NORD-LOCK®



NUCOR®
FASTENER

POP®

SIMPSON
Strong-Tie

TOGGLER®
HIGH-PERFORMANCE ANCHORS®

UNITED ABRASIVES, INC.
SAIT

wej-it®
HIGH-PERFORMANCE ANCHORS®



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FASTENERS

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